

# Heber Public Utility District

## REPORT TO BOARD OF DIRECTORS

**MEETING DATE:** November 18, 2021.

**FROM:** Laura Fischer, General Manager

**SUBJECT:** Award the bid purchase a full size diesel truck to El Centro Motors for the total amount of \$54,241.48.

**ISSUE:**

Shall the Board of Directors award the bid to purchase a full size diesel truck to El Centro Motors in the amount of \$54,241.48?

**GENERAL MANAGER'S RECOMMENDATION:**

It is recommended that the Board of Directors award the bid to purchase full-sized diesel truck to El Centro Motors in the amount of \$54,241.48.

**FISCAL IMPACT:**

The total cost for the full size diesel truck is: \$54,241.48.

During the budget process, the HPUD adopted the Reserve Resolution Number 2021-04 that reserved funding for the purchase of a full size diesel truck for the parks department. The amount reserved was \$50,000 which is \$4,241.48 lower than the bid amount.

Also included in the Reserve Resolution was the purchase of a backhoe that had a share cost between water, sewer and parks. The bid for the purchase of the backhoe came in at a lower amount, thus saving money for the parks department. See the table below for detailed information. Should the Board approve the purchase of the diesel truck and the backhoe the total savings in the Parks fund will be \$1,550.00.

Item	Reserve Resolution 2021-04	Bid/ Quote	Cost Distribution		
			Parks 20%	Water 40%	Sewer 40%
Truck	50,000.00	54,250.00	54,250.00		
Backhoe	140,000.00	111,000.00	22,200.00	44,400.00	44,400.00
Total	190,000.00	165,250.00	76,450.00	44,400.00	44,400.00

The budget for parks fund was 50,000 for the truck and 28,000 for the backhoe. We will have a savings of \$1,550.00 overall in Parks fund.

**DISCUSSION:**

Staff submitted a Request for Bid to purchase the full size diesel truck to several vendors. We received only 1 bid. The lowest responsible bidder was El Centro Motors for an amount of \$45,241.48.

The HPUD staff followed the legal requirements to bid the purchase of the equipment. We published the advertisement in the Imperial Valley Press twice in one week, we mailed several bid packets to vendors in the Southern California area, and we allowed over two weeks to respond.

**CONCLUSION:**

It is recommended that the HPUD Board award the bid to El Centro Motors for an amount of \$45,241.48.

Respectfully Submitted,

Laura Fischer, General Manager

Attachment: Bid Packet



# Heber Public Utility District

1078 Dogwood Rd., Ste. 103 · P.O. Box "H"  
Heber, CA 92249-0470

## BID TABULATION FORM

Heber Public Utility District  
Request for Proposal  
Full Sized Diesel Pickup Truck  
1078 Dogwood Rd., Ste. 103., Heber, CA

November 05, 2021

### BID OPENING:

DATE: November 5, 2021

TIME: 10:00 am

LOCATION: Heber Public Utility District  
1078 Dogwood Rd., Ste 103  
Heber, CA 92249

### NO.

### ENTITY

### BASE BID

1.

El Centro Motors  
1520 Ford Ave.  
El Centro, CA 92243

\$ 54,241.48

2.

\$ \_\_\_\_\_

A handwritten signature in blue ink, appearing to read "Jaguar Casella".



**HEBER PUBLIC UTILITY DISTRICT  
REQUEST FOR PROPOSALS  
TO PURCHASE ONE (1)  
FULL SIZED DIESEL PICKUP TRUCK**

**INTRODUCTION/PROJECT DESCRIPTION**

The Heber Public Utility District intends to purchase one Full-sized pickup truck with a diesel engine.

**PROPOSAL SUBMISSION AND CONTACT INFORMATION**

Sealed proposals will be received by the **Heber Public Utility District at 1078 Dogwood Road, Suite 103, Heber, California 92249** until **10:00 a.m.**, prevailing local time, **Friday, November 5, 2021** for the purchase of one (1) Full-sized diesel pickup truck. At such time proposals will be publicly opened and read aloud.

**Submit Proposals to:**

**Heber Public Utility District  
Attention: Laura Fischer, General Manager  
Re: Diesel Pickup Truck RFP  
1078 Dogwood Road, Suite 103  
Heber, CA 92249  
(760) 482-2440  
[www.heber.ca.gov](http://www.heber.ca.gov)**

**Bid Deadline:**

**10:00 a.m.  
Friday, November 5, 2021**

No bid proposal will be considered for award unless submitted on the Bid Proposal Form furnished by the Heber Public Utility District. Forms should be completed and signed by the bidder and delivered prior to the time and date specified in this RFP.

Contact Persons: Laura Fischer, General Manager  
Phone: 760-482-2440  
Email: [lfischer@heber.ca.gov](mailto:lfischer@heber.ca.gov)

Attention of bidders is especially directed to the specifications which, in addition to the bid proposal and these instructions, are the basis for evaluation and will be part of any contract with the successful bidder. Any deviation from the specifications in this notice shall be proper reason for rejection of all or any part of the bid proposal. It is the intent of the Heber PUD to award the dealer whose proposal is the most advantageous to the Heber PUD from the standpoint of suitability to purpose, quality, services, previous experience, price, time to deliver, and to accept the bid that is in the best interest of the Heber PUD.

### **TERMS OF DELIVERY/PAYMENT**

The selected Dealer must deliver by transporting the Full-size diesel pickup truck to the Heber Public utility District Water Treatment Plant located at 1085 Ingram Street, Heber, CA; starting and testing the Full-size diesel pickup truck to the Heber PUD's satisfaction' and conducting such training and orientation as shall be applicable to its safe operation and maintenance requirements under conditions of the warranty. Payment in full will be made by the Heber PUD within thirty (30) days of delivery.

### **REQUIRED INFORMATION FOR ALL PROPOSERS**

- Name and contact numbers, email, etc. for authorized dealer's representative signing the proposal.
- Proof that the dealer's equipment meets or exceeds the specifications contained in this RFP, including specification sheets for the model that will be delivered.
- Forty-five day guarantee of proposed terms and pricing.
- Delivery date for the specified Full-size diesel pickup truck.

### **INFORMATION TO BIDDERS**

1. **SECURING DOCUMENTS:** All specification documents are attached to this Request for Proposals. Additional copies of this document may be obtained by prospective bidders at the Heber Public Utility District Office located at 1078 Dogwood Road., Suite 103, Heber, CA, 92249, Attention: Laura Fischer, General Manager.
2. **PROPOSALS:** Bids to receive consideration shall be made in accordance with the following instructions:
  - a. Bids shall be made upon the Bid Proposal Form that is attached to this RFP. All bids must be properly executed. Bids shall be written in ink or typed. Quotations are to be verified before submission as they cannot be corrected after the bids are opened. The signatures of all persons shall be in longhand. The completed proposal shall be without interlineations,

alternations or erasures. No oral or telegraphic modification will be accepted.

- b. Before submitting a proposal, the bidder shall carefully examine the Specifications, Terms and Conditions, and any other applicable documents. They shall fully inform themselves as to all existing conditions and limitations and shall include in the bid a sum to cover the cost of all items included in the specifications.
- c. The use of the name of the manufacturer or any special brand or make in the contract documents does not restrict bidders to that manufacturer or specific article. An equal or the named product will always be given due considerations. Any product of like specifications and capabilities will be considered.
- d. All equipment on which bids are submitted must in all cases be equal or better in quality and utility to those manufacturers or brands specified by the Heber PUD.
- e. The make or brand and grade of the article on which the bid is submitted should be stated in the bid form. When the make or brand and grade of the article is not stated, it will be understood to be a specific article named by the Heber PUD.
- f. No quotations shall include Federal Excise Tax in as much as the Heber Public Utility District is exempt to such tax and will furnish appropriate tax exemption certificates on request.
- g. All quotations shall be FOB Heber PUD location.
- h. No charge for packing, draying, postage, express or for any other purpose will be allowed over and above the prices quoted on the bid sheet.
- i. Bids shall be delivered to the Heber PUD, Attention: Laura Fischer, General Manager on or before the day and hour set for the opening bids in the NOTICE TO BIDDERS published in the Imperial Valley Press.

# BID SPECIFICATIONS

## GENERAL

This specification covers a new model Full-size diesel pickup truck with a 6.2 Liter Diesel Engine or larger.

This specification covers only the major details of a unit. It is the supplier's responsibility to deliver a fully equipped unit with compatible components to provide dependable efficient service.

Demonstration and evaluation may be required subsequent to tender opening if deemed necessary by the Heber PUD.

Ratings, values and capacities shown in the list below are the minimums acceptable. Bidders can submit trucks with higher ratings.

## FEATURES

6.2 Liter Diesel Engine or Larger ✓	Transmission – Automatic ✓
Regular Cab – Not Extended ✓	Plastic Floor Mats <i>Rubber</i>
AM FM Radio ✓	Tow Package ✓
Power Inverter ✓	Convenience Package
Meet California Emissions Standards ✓	Power Windows ✓
Air Conditioning/Heating ✓	Mirrors, Wide Load ✓
Cruise Control ✓	Front Bench Seats ✓
White Color ✓	Light Color Interior ✓
2 Wheel Drive ✓	Back up Alarm ✓

## ADDITIONAL FEATURES

Work Truck Option Package Including:	
Ladder Rack	
Utility Body and Ladder Rack	<i>HARBOR OR ROYAL</i>
Vise Bracket <i>need placement</i>	<i>BACK</i>
Cone Bracket <i>need placement</i>	<i>FRONT</i>



**HEBER PUBLIC UTILITY DISTRICT  
REQUEST FOR PROPOSALS  
TO PURCHASE ONE (1)  
FULL-SIZE DIESEL PICKUP TRUCK**

**BID PROPOSAL FORM**

VENDOR NAME: El Centro Motors

State the make, year and model of Full-size diesel pickup truck proposed.

Make Ford Year 2022 Model F-250 w/ 8 foot utility

Unit Price \$ 50,247

Sales Tax \$ 3900.73

Delivery or Other Incidental Costs \$ 93.75

TOTAL COST \$ 54,241.48

DELIVERY DATE: Please state the anticipated delivery date in working days from the time awarded (Heber Water Plant – 1085 Ingram Ave., Heber, CA 92249).

T.B.D. Working Days

LITERATURE AND WARRANTY INFORMATION: Attach manufacturer's literature and warranty information to this proposal.

DEVIATIONS: Any deviations from specifications much be listed here (If additional space is needed, Please insert a page.

Mats will be all-weather Rubber (plastic not Avail)



The undersigned, as bidder, declares that the only persons, or parties interested in this proposal certifies that the firm and/or Principals of the firm are \_\_\_ or are not \_\_\_ currently disbarred, suspended, or proposed for debarment by any federal entity. The undersigned agrees to notify the Heber PUD of any change in this status, should one occur, until such time as an award has been made under this procurement action.

Company Name: El Centro Motors

Address: 1520 Ford Ave  
El Centro CA 92243

Business Phone: 760-336-2100 Fax No. \_\_\_\_\_

Federal I. D. No. 95-1880431

Name/Title of Contact Person: Sean Butts

Contact Phone: \_\_\_\_\_ Mobile No. 661-645-4900

E-Mail Address of Contact Person: Smbdog6@yahoo.com

Authorized Bidder:  
  
\_\_\_\_\_  
Signature of Authorized Bidder

10/31/21  
\_\_\_\_\_  
Date

The above signed, as bidder, hereby declares that the only person or persons interested in the Proposal, as principal or principals, is or are named herein and that no other person than herein mentioned has any interest in the proposal or contract to which pertains; that this Proposal is made without connection or arrangement with any other person, company, or parties making a bid or proposal and that the Proposal is in all respects fair and made in good faith without collusion or fraud. Submission of a signed proposal will be interpreted to mean that Dealer has hereby agreed to all the terms and conditions set forth in all the pages of the Request for Proposal. Dealer's signed Proposal and Heber PUD's written acceptance shall constitute a contract.



Prepared by: Sean Butts  
10/26/2021

El Centro Motors | 1520 West Ford Drive El Centro California | 922431603

## 2022 F-250 4x2 SD Regular Cab 8' box 142" WB SRW XL (F2A)

Price Level: 240

### Major Equipment

(Based on selected options, shown at right)

Powerstroke 6.7L V-8 OHV w/diesel direct injection 475hp

TorqShift 10 speed automatic w/OD

- \* 4-wheel ABS
- \* Traction control
- \* Battery with run down protection
- \* Advance Trac w/Roll Stability Control
- \* Tinted glass
- \* Streaming audio
- \* Dual power remote heated mirrors
- \* 17 x 7.5 steel wheels
- \* Driver and front passenger seat mounted side airbags
- \* Tachometer
- \* Reclining front split-bench seats
- \* Class V hitch
- \* Rear axle capacity: 6200 lbs.
- \* Rear spring rating: 6340 lbs.
- \* Frame Yield Strength 50000 psi
- \* Axle to end of frame: 47.6"

### Fuel Economy

Exterior: Oxford White

Interior: Medium Earth Gray

- \* Brake assistance
- \* LT 245/75R17 E BSW AS S-rated tires
- \* Firm suspension
- \* Air conditioning
- \* AM/FM stereo with seek-scan, external memory control
- \* Daytime running
- \* Variable intermittent wipers
- \* Dual front airbags w/passenger cancel
- \* SecurILock immobilizer
- \* Message Center
- \* Audio control on steering wheel
- \* Front axle capacity: 5250 lbs.
- \* Front spring rating: 5000 lbs.
- \* Frame section modulus: 10.7 cu.in.
- \* Cab to axle: 56.1"

### As Configured Vehicle

	MSRP
STANDARD VEHICLE PRICE	\$35,200.00
Order Code 600A	N/C
GVWR: 10,000 lb Payload Package	Included
Tires: LT245/75Rx17E BSW A/S (4)	Included
Wheels: 17" Argent Painted Steel	Included
142" Wheelbase	STD
MonoTone Paint Application	STD
Radio: AM/FM Stereo w/Mp3 Player	Included
50-State Emissions System	STD
SYNC Communications & Entertainment System	Included
Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$10,495.00
Transmission: TorqShift 10-Speed Automatic	N/C
3.31 Axle Ratio	Included
Dual 78-AH 750 CCA Batteries	Included
29 Gallon Fuel Tank	Included
Power Equipment Group	\$915.00
Accessory Delay	Included
Trailer Tow Mirrors w/Power Heated Glass	Included

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



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## 2022 F-250 4x2 SD Regular Cab 8' box 142" WB SRW XL (F2A)

Price Level: 240

### Major Equipment

### As Configured Vehicle

MSRP

Advanced Security Pack	Included		
Power Locks	Included		
Power Tailgate Lock	Included		
Power Front Seat Windows	Included		
Remote Keyless Entry	Included		
110V/400W Outlet	\$175.00		
240 Amp Alternator	Included		
Trailer Brake Controller	\$270.00		
Pickup Box Delete	-\$625.00		
Rear View Camera & Prep Kit	\$415.00		
Rear Bumper Delete	Included		
Spare Wheel, Tire, Carrier & Jack Delete	Included		
Steering Wheel-Mounted Cruise Control (LPO)	\$235.00		
Oxford White	N/C		
Medium Earth Gray	N/C		
Cloth 40/20/40 Split Bench Seat	\$100.00		
Exterior Backup Alarm (Pre-Installed)	\$140.00		
<b>SUBTOTAL</b>			<b>\$47,320.00</b>

City  
N/A



Hwy  
N/A

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2022 F-250 4x2 SD Regular Cab 8' box 142" WB SRW XL (F2A)

Price Level: 240

<i>As Configured Vehicle</i>		MSRP
Destination Charge	\$1,695.00	
<b>TOTAL</b>	<b>\$49,015.00</b>	

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